

TESTIMONIAL FOR needs assessment



A Testimonial For Needs Assessment Performance

Place of Performance: Hill Air Force Base, Ogden UT

Customer: Document Automation and Production Services, on behalf of Hill AFB

Performing Organization: DataVault, Inc.

Project Objective: To assess the existing workflow and find a solution consisting of an Electronic Document Management System (EDMS), and an image hosting solution to support the mechanics and other users (over 500 users) with a digital parts and equipment repair manual library

Methodology: DataVault's Certified Solution Specialist conducted a thorough EDM Needs Assessment on site at Hill AFB to interview leadership, users, user management, and IT professionals to identify the specific business objectives and functional requirements. Following the series of coordinated interviews and infrastructure evaluation, DataVault professionals reviewed solution objectives and identified the optimal solution: ultimately the best value that achieved all of the

identified objectives. DataVault then prepared an implementation plan, a training plan, and cost justified the solution. All of the findings were assembled in a detailed report for customer submittal.

Deliverable: A comprehensive EDM solution design, implementation plan, and training plan in a bound document

Results: The ultimate design included a near-fully automated capture process using extremely efficient workflow. The users were extremely satisfied with the solution; it met all of the requirements identified in the objectives and exceeded everyone's expectations. Ultimately, the solution came in greater than \$100,000 below their proposed spending. The solution saved the customer an estimated six million dollars due to reduced downtime and an audit verified **direct savings of hundreds of thousands of dollars.**

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